

8/18/2021

Company Profile

Brief Statement of Experience



Richard Ogundele MD/CEO
JMSF AGRIBUSINESS NIGERIA LIMITED

RC:745993

Brief Company Profile

JMSF Agribusiness Limited is a value chain development and advisory firm with extensive experience in Africa's key value chains including the financial sector. Our team of experts have in the last 15 years worked in the Private Sector development space addressing critical issues such as access to market, finance, and support service towards building an inclusive growth.

Our services include:

- a. Advisory services (agribusiness and related financial services)
- b. Value chain & Market Development Projects – Design, Implementation, Monitoring, Evaluation and Reporting.
- c. Training and Capacity Building
- d. Research and mapping studies
- e. Commodity Trading – Aggregation and outgrower programmes
- f. Agrotourism – Development and promotion
- g. Renewable Energy
- h. Environmental and Waste Management

Our mission is to provide sustainable market driven solutions to institutional, local and international investors entering the Nigerian Agribusiness Sector.

Our vision is to become Africa's leading provider of agricultural and related financial advisory services, to promote accelerated development of the opportunities in the agribusiness services markets, creating value, jobs and incomes, better quality of finished produce and reduced wastage, ensuring that no harm is done to the environment.

We believe that any investment in the agribusiness sector should create value, improve livelihoods, develop local economies via provision of services by local operators in the various market systems and guarantee returns on the investment.

JMSF was incorporated in 2008 but commenced operations fully in January 2018, during which time, the team gained valuable experience working on various private sector and international development projects across Sub-Saharan Africa. Our client base includes development projects and international agencies operating in Nigeria. The Electronic brochure of the organization is attached to this submission.

Website: www.jmsfagribusiness.com

Twitter: @jmsfagribiz

Facebook: jmsfagribiz

Instagram: jmsfagribiz

Linkedin: jmsfagribiz

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- Mon-Fri, 7:00am - 5.00pm

More comprehensive details available in attached e-brochure for perusal.

CORE MANAGEMENT TEAM

- *Richard Ogundele:(FIAMN) MD/CEO
- *Dr. John Lapham- Technical Director
- *Kola Kuku – Livestock Value Chain Development Expert
- *Olaseni Olaniyi – Data Mgt/M&E/Logistics/Access to Market
- *Tolulope Ajimi Kuku – Project Management
- *Basil Nwakpa – Market Systems Analyst
- *John Dada – Lead Field Agronomist
- *Mohammed Tijani – Produce Marketing
- * David Oyeniyi – Finance and Admin Manager
- * Kehinde Daramola – Legal
- * Solomon Niyi Adesubokan – Value Chain Development
- *Jonathan Alegeh – Alternative/Renewable Energy Expert
- * Taiwo Ajibade – Front Desk Officer

Jobs Done by JMSF Agribusiness CEO and Team

JMSF provided a detailed review of the tomato processing industry in Nigeria as well as a ranking of available processing technologies that can be utilized for proximate processing of tomatoes. The report also contained a comprehensive list of tomato processing plants in Nigeria, their contact details, and current levels of functionality. The study summary bulletin is attached for perusal as well.

The company consultants also have extensive experience delivering similar studies on various development projects funded by the Department for International Department, the World Bank, the Bill, and Melinda Gates Foundation amongst others.

Below is a list of the major jobs done by JMSF Agribusiness Nigeria in the last 3 years of operation:

- Feasibility of Developing Aggregation Centre's in the Kano River Irrigation Scheme Project (KRIP) Zone in kano State for the tomato and other Fresh Perishable Produce sector. Short term consultancy 35 days LOE October to November 30th, 2017. **Client: IFDC Abuja Nigeria.**

- Organization of round table stakeholder's meeting and moderating of technical panel discussions on the tomato value chain development in Nigeria for Technoserve Nigeria in Jigawa State Nigeria. April 2018. **Client: Technoserve Nigeria.**
- Proximate Analysis of Tomato Processing for SMEs adoption and scaling up in Nigeria. Client: Global Alliance in Nutrition (GAIN), A USAID Funded project based out of Switzerland. May 2018. **Client: GAIN Project Nigeria.**
- Training of potential private sector investors on Feedlot Operations and Management for Small (Sheep and Goats) and large Ruminants (Cows) in Lagos 26th to 30th March 2018. Net training cycle scheduled for last week in May 2018. **Client: Organized Private Sector (OPS).**
- Support to Nigeria Investment Promotion Commission (NIPC) Abuja to develop sector summaries to drive investment promotion in agriculture (rice, tomato, maize, dairy and cassava) and non-agriculture sectors (power, transportation, solid minerals, manufacturing, oil and gas, and maritime – blue economy for the maiden edition of Direct Investors Summit Nigeria (DISN May 21-23 2018) organized by the Nigeria Investment Promotion Council NIPC. Support service provided to NIPC (beneficiary) at the instance of PDF 2 project(client) funded by UKAID/DFID May 2018. **Client: PDF2 DFID Funded project.**
- Technical assistance in selecting qualified private sector beneficiaries for support from GAIN project towards strengthening their business model or starting properly. August 2018. **Client: GAIN Project.**
- Review of curriculum for improved agronomic practices for tomatoes production in Nigeria for Yieldwise Project Stakeholders managed by Pyxera Global and funded by Rockefeller Foundation. August 2018. **Client: Yieldwise project managed by Pyxera Global funded by Rockefeller**
- Training on GAP/GHP/Use of plastic crates and agro commodity hubs for katsina, Kano and Jigawa states for Yieldwise Project Stakeholders managed by Pyxera Global and funded by Rockefeller Foundation. September 2018. **Client: Yieldwise project managed by Pyxera Global funded by Rockefeller.**
- Promotion of innovation and provision of market access to prototype machine designed for primary processing in the cassava sector in Nigeria for an agribusiness donor agency on behalf of AFG – Africa Foresight Group. October -November 2018.
- Operationalizing the Inter-ministerial Agriculture Nutrition Working Group at the Federal Ministry of Agriculture and Rural Development, Office of the Minister of Agriculture, Federal Republic of Nigeria. Funded by Bill & Melinda Gates Foundation and managed by GAIN PLAN project. October to December 2018.
- Survey of Medium to Large Agribusiness Operations in Nigeria covering 11 states – Ondo, Lagos, Oyo, Plateau, Kaduna, Katsina, Delta, Kano, Borno, Katsina, and Jigawa. Funded by AFOS Foundation, Germany. October 2018 to January 2019.

- Management of pilot out-grower scheme for farmers in katsina and kaduna state for Tomani Farms and Agroindustries Nigeria, a subsidiary of GB Foods Africa Nigeria, owners of Gino brand of tomato paste, Bama Mayonaise and Gino Max cube, to feed its brand new 30mt tomato paste processing factory in kaduna. 15ha pilot with 30 farmers. January – August 2019
- Management of a 5000 Tomato Farmers Outgrowers project in Kebbi State over the next three years for Tomani Farms and Agroindustries Nigeria, a subsidiary of GB Foods Africa Nigeria, owners of Gino brand of tomato paste, Bama Mayonnaise and Gino Max cube, to feed its brand new tomato processing factory of 250mt/day of paste production. October 2019 to December 2022.
- Analysis of policy and recommendation of synthesized document to ensure effective coordination and organization of tomato triangle states TT+ comprising of Plateau, Kaduna, Kano, Jigawa and Katsina states for Technoserve Solutions to Poverty. August 2019 to February 2020.
- Study of Sources of Growth of Small and Medium Size Agribusinesses in Nigeria: A comparative value chain Analysis between Nigeria and Vietnam for The World Bank Group October 2019 to May 2020.
- Management and consultancy services for Virco Rice Mills Idu Industrial Area Abuja FCT Nigeria. June 2019 till December 2022.
- Food Loss Initiative Project on Dairy, Yam, cassava, Pepper and Tomato Value Chains in Nigeria for the Business Desk of the Danish Embassy in Nigeria. September to November 2020.
- Background study of Nigerian Agriculture Landscape for **Danish Government Potential Areas of Collaboration with Government of Nigeria. January 2021**
- Background Study of Nigerian Educational Landscape/Structure for **Danish Government Understanding towards Designing of Capacity Building Programmes for Agribusiness Development in Nigeria. January 2021.**
- **Proposal and Grant Writing Training** for Technical Staff of the Milk Value Chain Foundation (MVCF) Nigeria. October 2021.
- **CAP-F Value Chain Cluster Mapping and investment Opportunities Database Development for Nigeria.** November 2021.
- **Tomato Industry Position Paper:** Adopting A Market Oriented Policy Framework and Implementation Approach to Make the Nigerian Tomato Sector work better for industry players and Stimulate Economic Growth, Value Addition, and Job Creation. November 2021.
- **Livelihood Enhancement Training for Nigerian Smallholder Farmers** for AFOS Stiftung Nigeria Foundation targeting **30,000 farmers in Sesame, Maize, Soybean, and Poultry Value Chains** in Edo State and F.C.T. Nigeria. November 2021 to October 2024.

